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<p>Baby Catcher-Peggy Vincent 2003-04-15 A former nurse chronicles her journey into midwifery, from her dissatisfaction with formulaic delivery room procedures in the 1960s to her eventual career as a "baby catcher," and chronicles her diverse birth experiences, the women she has encountered along the way, and role of midwifery in the United States. Reprint.</p> <p>Baby Catcher-Peggy Vincent 2002-04-16 An inspiring collection of birth stories by a charming midwife. Each time she knelt to “catch” another wriggling baby—nearly three thousand times during her remarkable career—California midwife Peggy Vincent paid homage to the moment when pain bows to joy and the world makes way for one more. With every birth, she encounters another woman-turned-goddess: Catherine rides out her labor in a car careening down a mountain road. Sofia spends hers trying to keep her hyper doctor-father from burning down the house. Susannah gives birth so quietly that neither husband nor midwife notice until there’s a baby in the room. More than a collection of birth stories, however, Baby Catcher is a provocative account of the difficulties that midwives face in the United States. With vivid portraits of courage, perseverance, and love, this is an impassioned call to rethink technological hospital births in favor of more individualized and profound experiences in which mothers and fathers take center stage in the timeless drama of birth.</p> <p>Baby Catcher-Peggy Vincent 2002 A former nurse chronicles her journey into midwifery, from her dissatisfaction with delivery room procedures to her career as a "baby catcher," and reviews her birth experiences and the women she has encountered.</p> <p>Catching Babies-J.D. Kleinke 2011-03-01 Birth, and death. Two ends of the same spectrum. And sometimes the only person standing between is a tired, overworked resident with personal problems of her own. Welcome to the world of Catching Babies. In the halls of a busy metropolitan teaching hospital, a group of OB/GYN doctors complete their residencies and embark on ambitious careers, all while trying to hold their lives together at the seams. Jay is running from a life he’s tried to leave behind, while Katie sacrifices everything she has to serve an endless parade of needy patients. Anna is out trying to save the world, while Tracy is trying to save twins dying in utero. Based on true stories from delivery rooms and labor decks, Catching Babies spins the doctors’ stories into a gripping mosaic of the obsessions, the anxieties, and the heroism of doctors who have chosen to preside over life’s greatest medical drama—high-risk childbirth.</p> <p>The Baby-Catcher Gate-Wendy Jo Cerna 2017-11-22 On a stormy summer night in 1982, twelve-year-old Pearl must accompany her midwife mother on a call to a client in labor. Pressed into service as a birthing assistant, Pearl is called upon to swaddle the newborn boy and hold him in her arms. As she gazes into his face, she is drawn into what her mother likes to call a thin place - a place where the distance between heaven and earth becomes so small you can see into one from the other. In this thin place, Pearl travels to The Baby-Catcher Gate. What she experiences there transforms her and she becomes a catalyst of change for her hometown in the north woods of Minnesota. Folks will never be the same.The Baby-Catcher Gate is a story about the beautiful consequences of peeking into heaven. Follow Pearl's adventure and catch a glimpse for yourself.</p> <p>Midwife-Peggy Vincent 2015-07-08 From the author of BABY CATCHER. When Peggy Vincent first found herself holding a naked baby in her bare hands as a student nurse in 1962, she never dreamed the path her life would take as a result of that accidental catch. Countless births followed. Hippies, lawyers, teenagers, welfare moms, marijuana growers, smugglers, spiritualists, Orthodox Jews, neurologists, Christian Scientists, Muslims, the rich and the poor...this list scratches only the surface of her diverse clientele. Told with warmth, humor, and sincerity, these tales will resonate with all those who remain as enchanted as Peggy by the unique art of giving birth.</p> <p>Birth-Tina Cassidy 2007-09 A detailed social history of childbirth examines the physical, political, social, religious, and anthropological factors that influence how women bring new life into the world, examining such topics as why birth can be difficult, how women have handled pain, the role of men during childbirth, and other important topics. Reprint.</p> <p>A Midwife's Story-Penny Armstrong 2006 When hospital-trained midwife Penny Armstrong takes on a job delivering the babies of the Amish, she discovers an approach to giving birth which would change her life forever. A Midwife's Story is a life-affirming book that never fails to enlighten, inform and surprise. Honest and ultimately very moving, it is inspirational reading for all student midwives and expectant parents.</p> <p>Midwifery and Childbirth in America-Judith Rooks 1999-02-01 Having a baby is an elemental human experience—profound, even sacred to some women and their families. At the same time, it is a significant component of health care. The medical model of childbirth emphasizes the pathological potential of pregnancy and birth, while an alternative model championed by midwives focuses on the normalcy of pregnancy and its potential for health. Now available in paperback, this definitive account of the many forces that intersect over the issue of childbirth explains in a comprehensive and authoritative manner the conceptual and philosophical differences between these models. The author has brought together in a clear and readable fashion the myriad strands of history, culture, science, economics, and policy that have resulted in the current condition of maternity care in the United States. She describes the disparate backgrounds, training, and roles of certified nurse-midwives and lay or direct entry midwives, and explains the contributions of both groups. Rooks believes that maternity care and childbirth in America can, and should, be better than it is today, and offers steps to take in the direction. Author note:Judith Rooksis a nurse-midwife and epidemiologist with a long career in public health. She has taught in a school of nursing, a school of medicine, and a school of midwifery. The author of more than 50 scientific and professional papers, she is also past-president of the American College of Nurse-Midwives. She is an Associate of the Pacific Institute for Women's Health in Los Angeles.</p> <p>Giving Birth-Catherine Taylor 2002 Offers an evocative and insightful look at the world of midwives and their role in childbirth, providing a thorough analysis and helpful advice on using a midwife as an alternative to physician-aided hospital delivery to bring one's child into the world. Original.</p> <p>The Shaken Baby Syndrome-Vincent J. Palusci 2012-09-10 Diagnose and treat shaken baby syndrome with advice from experts in the field! When an angry adult shakes a baby, the child may suffer brain damage, broken ribs, deafness, mental retardation, cerebral palsy, coma, or death. Often there are personal, ethical, and legal consequences as well for everyone involved. The Shaken Baby Syndrome: A Multidisciplinary Approach is the first book to cover the full spectrum of shaken baby syndrome (SBS), from public health implications to prosecution. Because SBS causes so much damage and has so many implications, every case requires the cooperation of a team of professionals ranging from ophthalmologists to attorneys. The Shaken Baby Syndrome: A Multidisciplinary Approach will help you understand what responsibilities each member of the SBS team has, thus enabling you to work together more productively. The more smoothly the team works, the better the results for the child are likely to be. The Shaken Baby Syndrome: A Multidisciplinary Approach offers expert information and advice on every aspect of prevention, diagnosis, treatment, and follow-up, including: who shakes babies and why they do it what biomechanical effects occur when a child is shaken what symptoms and signs various medical specialists--radiographers, ophthalmologists, neurologists, pathologists--should look for in potential cases of SBS how medical social workers should approach cases of suspected SBS how police can most effectively investigate SBS how to prosecute SBS perpetrators how educators, public health workers, counselors, and social workers can prevent SBS This comprehensive reference is essential for anyone who encounters SBS, including emergency room personnel, physicians, nurses, social workers, police officers, attorneys, and child care workers. Every year thousands of babies are shaken badly enough to cause damage. The Shaken Baby Syndrome: A Multidisciplinary Approach offers the information you need to help those children.</p> <p>Sketchy-Olivia Samms 2014-03-04 After a stint in rehab, Bea Washington manifests a supernatural ability to draw images from the minds of other people and becomes involved in a case involving two assaults and a survivor who does not remember what happened.</p> <p>Ina May's Guide to Breastfeeding-Ina May Gaskin 2009 Shares practical recommendations for rendering nursing a mutually beneficial experience, covering topics that range from breast pumps and sleeping arrangements to nursing multiples and returning to work.</p> <p>Sisters on a Journey-Penfield Chester 1997 Twenty-seven midwives share their views on the challenges and rewards of helping women through childbirth</p> <p>Gentle Birth Choices-Barbara Harper 2005-08-09 Birth as every woman would like it to be • Recommended by Lamaze International as one of the top ten books for pregnant women and their families • Includes a 45-minute DVD of six live gentle births • More than 32,000 copies sold of the original edition New parents are faced with a myriad of choices about pregnancy, labor, and birth. In Gentle Birth Choices Barbara Harper, renowned childbirth advocate, nurse, former midwife, and mother of three, helps to clarify these choices and shows how to plan a meaningful, family-centered birth experience. She dispels medical myths and reimagines birth without fear, pain, or violence. Harper explains the numerous gentle birth choices available, including giving birth in an independent birth center, at home, or in a hospital birthing room; finding a primary caregiver who shares your philosophy of birth; and deciding how to best use current technologies. She also provides practical advice for couples wishing to explore the option of using a doula or water during labor and birth to avoid the unwanted effects of drugs and epidurals. The Gentle Birth Choices DVD blends interviews with midwives and physicians and six actual births that illustrate the options of water birth, home birth, and vaginal birth after a prior Cesarean section. The DVD clearly reveals the strength of women during childbirth and the healthy and happy outcome of women exercising gentle birth choices. It is a powerful instructional tool, not only for expectant parents, but also for midwives, hospitals, birth centers, and doctors.</p> <p>Easy Labor-William Camann 2009-06-03 THE FIRST COMPLETE, COMPREHENSIVE GUIDE TO PAIN RELIEF DURING LABOR AND DELIVERY Far too many expectant mothers find themselves unprepared when labor begins and natural techniques don’t effectively manage the pain. This indispensable guide provides reassuring, proven approaches to combining medical and natural techniques to ensure the most comfortable pain-free labor possible. In Easy Labor, you’ll discover • what to expect during labor, and key factors that affect your comfort • the facts on epidurals, safety concerns, and how effectively they reduce pain • the pros and cons of pain-relief medications • complementary and alternative methods, including water immersion, acupuncture, hypnosis, massage, and birth balls • how your choice of hospital or birth center affects your pain-management options • techniques to calm and eliminate the specific fears and stresses associated with childbirth So relax and enjoy your pregnancy, with this important book by your side! From the Trade Paperback edition.</p> <p>The Baby's Coming-Virginia Howes 2014-03-13 Virginia Howes was a mother of four doing the ironing when she had a revelation. Still broody, but not really wanting to add to her family, she realised that becoming a midwife was her true vocation. It was a long journey to get the education and qualifications she needed, especially with a young family, but she was determined and never doubted her decision. Following her training, she spent three years working within the NHS, but her naturally independent spirit fought against the constraints of the system and twelve years ago she decided to set up on her own. Virginia works with mothers who want to give birth at home naturally, something which Virginia believes in passionately. 350 births later, Virginia still loves what she does. The Baby's Coming> is Virginia's memoir and tells the stories of her training as a midwife as well as some of the most memorable of those 350 births: the most dramatic, the most touching. Virginia particularly remembers the births of her own grandchildren who arrives in the world were some of the most special moments for her as both a midwife and grandmother.</p> <p>Misconceptions-Naomi Wolf 2003-05-20 In Misconceptions, bestselling author Naomi Wolf she demythologizes motherhood and reveals the dangers of common assumptions about childbirth. With uncompromising honesty she describes how hormones eroded her sense of independence, ultrasounds tested her commitment to abortion rights, and the keepers of the OB/GYN establishment lacked compassion. The weeks after her first daughter’s birth taught her how society, employers, and even husbands can manipulate new mothers. She had bewildering post partum depression, but learned that a surprisingly high percentage of women experience it. Wolf’s courageous willingness to talk about the unexpected difficulties of childbirth will help every woman become a more knowledgeable planner of her pregnancy and better prepare her for the challenges of balancing a career, freedom, and a growing family. Invaluable in its advice to parents, Misconceptions speaks to anyone connected—personally, medically, or professionally—to a new mother.</p> <p>When Survivors Give Birth-Penny Simkin 2004-01-01</p> <p>The New Midwifery-Lesley Ann Page 2006 Being a midwife requires not only good clinical skills, but also an understanding of the social and emotional changes a woman goes through before and after birth. This book enables midwives to practise with an effective range of skills.</p> <p>Babies Are Not Pizzas-Rebecca Dekker 2019-08-20 While finishing her doctorate, Rebecca gave birth to her firstborn. But hospital practices and policies that were more than 20 years out of date left her with preventable complications. Join Rebecca as she exposes the stark realities of institutional care during childbirth and reveals inspirational solutions for parents and professionals alike.</p> <p>Cut It Out-Theresa Morris 2016-11-01 Cut It Out examines the exponential increase in the United States of the most technological form of birth that exists: the cesarean section. While c-section births pose a higher risk of maternal death and medical complications, can have negative future reproductive consequences for the mother, increase the recovery time for mothers after birth, and cost almost twice as much as vaginal deliveries, the 2011 cesarean section rate of 33 percent is one of the highest recorded rates in U.S. history, and an increase of 50 percent over the past decade. Further, once a woman gives birth by c-section, her chances of having a vaginal delivery for future births drops dramatically. This decrease in vaginal births after cesarean sections (VBAC) is even more alarming: one third of hospitals and one half of physicians do not even allow a woman a trial of labor after a c-section, and 90 percent of women will go on to have the c-section surgery again for subsequent pregnancies. Of comparative developed countries, only Brazil and Italy have higher c-section rates; c-sections occur in only 19% of births in France, 17% of births in Japan, and 16% of births in Finland. How did this happen? Theresa Morris challenges most existing explanations of the unprecedented rise in c-section rates, which locate the cause of this trend in physicians practicing defensive medicine, women choosing c-sections for scheduling reasons, or women’s poor health and older ages. Morris’s explanation of the c-section epidemic is more complicated, taking into account the power and structure of legal, political, medical, and professional organizations; gendered ideas that devalue women; hospital organizational structures and protocols; and professional standards in the medical and insurance communities. She argues that there is a new culture within medicine that avoids risk or unpredictable outcomes and instead embraces planning and conservative choices, all in an effort to have perfect births. Based on 130 in-depth interviews with women who had just given birth, obstetricians, midwives, and labor and delivery nurses, as well as a careful examination of local and national level c-section rates, Cut It Out provides a comprehensive, riveting look at a little-known epidemic that greatly affects the lives, health, and families of each and every woman in America.</p> <p>Beloved-Toni Morrison 2004 Sethe, an escaped slave living in post-Civil War Ohio with her daughter and mother-in-law, is haunted persistently by the ghost of the dead baby girl whom she sacrificed, in a new edition of the Nobel Laureate's Pulitzer Prize-winning novel. Reader's Guide available. Reprint. 60,000 first printing.</p> <p>Precious Little Sleep-Alexis Dubief 2020-10-19 Aren’t babies precious? So is sleep. Your baby is capable of sleeping through the night and this book will show you how. A whip smart and entertaining guide that focuses on WHY babies sleep the way they do, this book arms you with evidence-based and flexible tools that work for every unique situation so that you can teach your baby how to sleep well. This book will help you tackle the thorniest sleep snags, including: > Navigating the tricky newborn phase like a pro > Getting your child to truly sleep through the night > Weaning off the all-night buffet > Mastering the precarious tango that is healthy napping > Solving toddler and preschooler sleep struggles Sleep expert Alexis Dubief, of the wildly popular website, podcast, and group Precious Little Sleep, imparts effective, accessible, and flexible strategies based on years of research that will dramatically improve your child’s sleep. You’ll love the practical solutions and the way she presents them. And it works! Buy it now.</p> <p>The Boy from Baby House 10-Alan Philps 2011-02-15 In 1990, a young boy afflicted with cerebral palsy was born, prematurely, in Russia. His name was Vanya. His mother abandoned him to the state childcare system and he was sent to a bleak orphanage called Baby House 10. Once there, he entered a nightmare world he was not to leave for more than eight years. Housed in a ward with a group of other children, he was clothed in rags, ignored by most of the staff and given little, if any, medical treatment. He was finally, and cruelly, confined for a time to a mental asylum where he lived, almost caged, lying in a pool of his own waste on a locked ward surrounded by psychotic adults. But, that didn't stop Vanya. Even in these harsh conditions, he grew into a smart and persistent young boy who reached out to everyone around him. Two of those he reached out to—Sarah Philps, the wife of a British journalist, and Vika, a young Russian woman—realized that Vanya was no ordinary child and they began a campaign to</p>

find him a home. After many twists and turns, Vanya came to the attention of a single woman living in the United States named Paula Lahutsky. After a lot of red tape and more than one miracle, Paula adopted Vanya and brought him to the U.S. where he is now known as John Lahutsky, an honors student at Freedom High School in Bethlehem, Pennsylvania and a member of the Boy Scouts of America Order of the Arrow. In The Boy From Baby House 10, Sarah's hus band, Alan Philps, helps John Lahutsky bring this inspiring true-life story of a small boy with a big heart and an unquenchable will to readers everywhere.

Catching Babies-Sheena Byrom 2011-11-24 A midwife's heartwarming and inspirational true story Catching Babies is a moving account of an extraordinary career. It reveals the unique experiences that filled midwife Sheena Byrom's days as she looked after mums and dads and helped to bring their precious babies into the world. From her very first day as a nervous student nurse in Blackburn to the dedicated completion of her midwifery qualifications in Burnley, Sheena has never once looked back, enjoying a thirty-five-year career with the NHS. At the forefront of evolving medical practices, she was the first midwife to oversee a home water birth in her area, but also found herself at the centre of a traumatic delivery that tested her to her limits. Yet, whatever has come Sheena's way, ultimately, there are the strong mothers who taught her so much and the little miracles who have made every single moment as a midwife truly magical.

Immaculate Deception II-Suzanne Arms 2011-04-27 In this intimate perspective on birth, renowned author and photographer Suzanne Arms conveys the inherent wisdom in this natural process, through her eloquent words and pictures. From the Trade Paperback edition.

Midwife-Peggy Vincent 2016-10-12 MIDWIFE: A JOURNEY, the second book in Peggy Vincent's Memoirs of an Urban Midwife trilogy, focuses exclusively on the unique freedoms of home births. Set in Berkeley and Oakland in the ethnically diverse San Francisco Bay Area of California, the book is filled with unique characters and local color, balanced by midwifery knowledge and experience. Narrated by a midwife determined to "tell it like it is," and written with humor, tolerance, and occasional bemusement, MIDWIFE: A JOURNEY informs and entertains readers through the art of compelling storytelling.

Lady's Hands, Lion's Heart-Carol Leonard 2008 A memoir of a young midwife practicing in the wilds of New Hampshire who trained with a wonderful old country doctor, fell in love with her obstetrician back-up, and ultimately became a national leader in the struggle to reclaim the profession of midwifery in the United States. A story of love, loss and deep dedication to birthing women.

My Brown Baby-Denene Millner 2020-05-05 From noted parenting expert and New York Times bestselling author Denene Millner comes the definitive book about parenting African American children. For over a decade, national parenting expert and bestselling author Denene Millner has published thought-provoking, insightful, and wickedly funny commentary about motherhood on her critically acclaimed website, MyBrownBaby.com. The site, hailed a "must-read" by The New York Times, speaks to the experiences, joys, fears, and triumphs of African American motherhood. After publishing almost 2,000 posts aimed at lifting the voices of parents of color, Millner has now curated a collection of the website's most important and insightful essays offering perspectives on issues from birthing while Black to negotiating discipline to preparing children for racism. Full of essays that readers of all backgrounds will find provocative, My Brown Baby acknowledges that there absolutely are issues that Black parents must deal with that white parents never have to confront if they're not raising brown children. This book chronicles these differences with open arms, a lot of love, and the deep belief that though we may come from separate places and have different backgrounds, all parents want the same things for our families—and especially for our children.

Flourish-Lydia Brownback 2019-01-17 What Keeps Us from Flourishing? We all long to live out our faith with daily joy, but so often that joy eludes us. Why is that? More often than we realize, it's because we've absorbed messages that curve us in on ourselves. These messages have even crept into the church, disguised as truth. It's time we learn to discern teaching that's toxic from that which is true and pure. Flourish equips us with tools to identify the lies that come at us about where to find real life. As we dig deep into what God says in his Word, we will learn to discern the worldly influences that threaten to warp our understanding of what it really means to be a Christian, and emerge with a faith that flourishes—full of the abundant life Jesus promises.

The Art of Midwifery-Hilary Marland 2005-09-26 The Art of Midwifery is the first book to examine midwives' lives and work across Europe in the early modern period. Drawing on a vast range of archival material from England, Holland, Germany, France, Italy and Spain, the contributors show the diversity in midwives' practices, competence, socio-economic background and education, as well as their public function and image. The Art of Midwifery is an excellent resource for students of women's history, social history and medical history.

Birth Matters-Ina May Gaskin 2011 Ina May Gaskin asserts that the way in which women become mothers is a women's rights issue, and it is perhaps the act that most powerfully exhibits what it is to be instinctually human. Birth Matters is a spirited manifesta showing us how to trust women, value birth, and reconcile modern life with a process as old as our species.

Diary of a Midwife-Juliana Van Olphen-Fehr 1998 Based on the author's 13 years as a nurse-midwife, this book shows how women with low-risk pregnancies can be cared for by a midwife, allowing them to take control of the birth process and to avoid costly and traumatic interventions of drugs and surgery.

The Truth about Stacey-Ann M. Martin 2010-08-01 Stacey, a member of the Baby-sitters Club, struggles with her parents who refuse to accept that she has diabetes, baby-sitting problems, and a rival baby-sitting club.

Your Best Birth-Ricki Lake 2009-05-01 The national C-section rate is at an all-time high of 31 percent. Are all these C-sections necessary, or are some of them done simply for the sake of convenience? Inductions seem to be the norm, but are they always needed? Today, expectant mothers are often left feeling powerless, as their instincts are replaced by drugs and routine medical procedures. What you are about to discover is that you have a choice, and you have the power to plan the kind of birth that's right for you-whether it is at a birth center, a hospital, or at home. In YOUR BEST BIRTH, internationally known advocates of informed choice Ricki Lake and Abby Epstein inspire women to take back the birth experience, with essential advice on: · Positive and negative effects of epidurals, Pitocin, and other drugs and interventions · Inducing vs. allowing your labor to progress naturally · The truth behind our country's staggering C-section rate · Assembling your birth team and creating your birth plan. With chapters such as "Obstetricians: Finding Dr. Right," "Epidurals: You Haven't Got Time for the Pain," and "Electronic Monitors: Reading between the Lines," Lake and Epstein will encourage you to consider whatever your doctor, mother, and best friend may suggest in a new light. The book also includes inspiring birth stories, including those from well-known personalities, such as Laila Ali and Cindy Crawford. Packed with crucial advice from childbirth professionals, and delivered in a down-to-earth, engaging voice, YOUR BEST BIRTH is sure to renew your confidence and put the control back where it belongs: with parents-to-be! "Abby Epstein and Ricki Lake have taken a wonderful and constructive approach to ensuring an optimal birthing experience. Their language creates a 'climate of confidence' for pregnant women and their families, who must make key decisions about where, how and with whom to give birth in a health care system often unresponsive to our needs. This book is like a good friend giving wise counsel." -- Judy Norsigian, co-editor of Our Bodies, Ourselves: Pregnancy and Birth and Executive Director, Our Bodies Ourselves

Born for Life-Julie Watson 2015 Julie overcame many life challenges to become the midwife she was born to be. An inspirational story of courage, faith and love. 2016 New Apple Award winner for Excellence in Writing. 2017 Readers Favorite Gold Medal Award winner for Non-Fiction-Women's.

YOU: Having a Baby-Michael F. Roizen 2010-12-28 America's favorite doctors Michael Roizen and Mehmet Oz cover pregnancy from conception to birth. Few life experiences feature emotional swings as extreme as those of pregnancy—it's a monumental mix of both intense excitement and skip-a-beat anxiety. How do you respond to such a situation? If you're like most, you scour websites, read books, browse blogs, and pick the brains of every friend, family member, and store clerk who's ever had a baby. You talk about the ups and downs, the cravings and the nausea, the maternity clothes and the stretch marks. During this 280-day journey, this sometimes scattered mind-set is perfectly natural—and healthy. But often you need help cutting through the clutter. In YOU: Having a Baby, Dr. Mehmet Oz and Dr. Michael Roizen, America's Doctors, will help ease your tension by teaching you not only about what you can do but also why you should do it. They'll explore the biology of your body with amazing insights about a cutting-edge new field called epigenetics, which gives you the power to change the genetic destiny of your child. And they'll give you all the ins and outs of nutrition, exercise, hormones, fetal development, and many more pregnancy-related issues. Using their signature wit and wisdom, they'll test your knowledge, bust many myths, and reassure you that your maternal instincts are usually pretty darn good. After all, the doctors want the exact same thing as you do during this journey—a healthy baby (and a healthy mom). Be assured that YOU: Having a Baby will be one of your favorite passengers on this wonderful ride.

The Question of David-Denise Sherer Jacobson 1999 A touching and unique story of a woman and her husband, both afflicted with cerebral palsy, who adopt a healthy baby.

Marketing the Million Dollar Practice-Bill Williams 2013-09-11 Marketing The Million Dollar Practice defines the new paradigm of creating rapid growth and higher profits by generating loyal new patients for any professional practice. Dr Bill Williams, a dentist in Suwanee, GA, reveals 27 steps to follow to grow a practice 1/2 million dollars a year. Starting over with no patients, he grew from zero to \$5.8 million in 10 years. Every step can be duplicated, no matter what type of professional practice employs them; they are universal truths, not just unique-to-dentistry concepts. Endorsements by dental luminaries such as Dr Mike Abernathy of Summit Practice Solutions, Dr Bruce Baird of The Productive Dentist Academy, Dr Chris Kammer of the American Academy of Cosmetic Dentistry, Dr Bill Blatchford of Blatchford Solutions, and Gary Takacs, founder of Takacs Learning Center all point to one common recommendation: "This book is a must get, must read and must apply book if you want a thriving professional practice in today's economic climate." Marketing The Million Dollar Practice is not just book of how to's on marketing. Dr Williams takes you through his personal journey that led him to make the Big Decision to start over. He gives the reader the tools to do a mental makeover that allows a complete re-framing of what is important in life and how to negotiate that often frightening tightrope stretched between those canyon walls called failure and success. Do you need to rearrange your approach to marketing, tweak an already successful practice, or make a brand new start and create the practice of your dreams? This book is full of ideas; it can help any service business.

Physicians, chiropractors, veterinarians, audiologists, spas and salons could all benefit from applying these new marketing methods. If you've ever heard of Guerrilla Marketing and want to see how it's implemented, you will want to read this book. Dr Williams is the only dentist who is a Certified Trainer in Guerrilla Marketing by Guerrilla Marketing's founder, Jay Conrad Levinson. This book includes 10 Guerrilla Marketing tactics for startup practices and his Seven Mountain Marketing Strategy. The centerpiece of Dr Williams' success is the New Patient Experience (93% case acceptance success). To understand how it is possible to average over \$10,000 per day in production, day in and day out, as an individual practitioner, it is essential to understand the psychology of sales and marketing and why people make the decisions they do. If you are a person who wants to find answers through prayer, you will want to see how Dr. Williams and his wife, Sheila, received The Answer. Follow their spiritual journey into Africa and back. Climb the Seven Mountains of Marketing, Dr Williams own prescription for practice growth. See the view of how to run a successful business from 10,000 feet. Running a \$5 million practice is not about doing all the work yourself. Dr Williams identifies the steps he took so that he could travel, take continuing education courses, do dental missions and family vacations. Learn the value of mentors and how to position yourself as a mentor to others. Finally, Dr Williams describes the Perfect Dental Storm; when it all came together and how you can also achieve a similar result. Years of being an understudy paid handsome dividends. The road to success is paved with stones collected over a lifetime of experiences. Dr Williams offers readers to take and use stones he has collected over four decades of practice. All of this would never have been possible without the inspiration and guidance of Dr Williams' main mentor, Dr Omer Reed of Phoenix, AZ. Dr Reed opens this book with his Forward that provides contextual congruity, defines how it all came to be and why this book is important. Reed says that "When the paradigm shifts, everyone starts at the beginning" and in the case of this generation, "Marketing has come a long way. The paradigm has shifted "

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